

## **Recruitment Business Manager**

As an Esteemed Job role of the Recruitment Business Manager you will be responsible for the entire running of the business, both internally and externally.

### **Duties of the job include:**

- planning the long-term development of the company;
- overseeing brand marketing campaigns;
- managing relationships with clients;
- assessing competitors and planning how to keep ahead of them;
- reviewing company's financial forecasts and setting targets;
- attending meetings, conferences and marketing events;
- managing budgets;
- Oversee all departments heads to ensure everything is running smoothly;
- Hiring support staff.

### **Key Skills**

- leadership and motivational skills;
- creativity;
- negotiating skills;
- excellent communication skills;
- the ability to build corporate relationships.

### **GENERAL RESPONSIBILITIES: POLICIES AND PROCEDURES**

The post-holder is required to familiarise themselves with all policies and procedures and to comply with these at all times. Failure to comply with any of these policies may result in disciplinary action up to and including dismissal. These have been agreed with staff and Staff Side and are as follows:

- Treat others as you would like to be treated;
- Listen to and support others and make time to do so;
- Seek, acknowledge and value others' experience and contribution;
- Acknowledge others' beliefs;
- Be courteous and considerate to all;
- Treat others fairly and equally;
- Be honest and trustworthy and act with integrity;
- Encourage others to treat all staff with respect;
- Challenge the behaviour of staff who do not show respect to other.

### **CONFIDENTIALITY & DATA PROTECTION**

The post-holder must maintain the confidentiality of information about Clients, staff and other health service business and meet the requirements of the Data Protection Act (1998) at all times. The post-holder must comply with all company Information and Data Protection policies at all times.

## **HEALTH AND SAFETY**

Employees must be aware of the responsibilities placed on them under the Health and Safety at Work Act (1974) and any subsequent relevant legislation and must follow these in full at all times including ensuring that they act in line with all agreed procedures at all times in order to maintain a safe environment for Clients, visitors and staff. Failure to comply with these policies may result in disciplinary action up to and including dismissal.

## **MANAGING STRESS**

The company has an agreed policy & procedure which links with a range of services and arrangements for staff to manage stress. All staff are required to familiarise themselves with the policy and services to best manage their own and their colleagues' stress.

## **EQUALITY & DIVERSITY**

The company has adopted a Managing Staff Diversity Strategy & Policy covering all of its staff and it is the responsibility of all staff to comply with these requirements at all times. The key responsibilities for staff under this Strategy and Policy are set out in the Code of Conduct for Employees. Failure to comply with these policies may result in disciplinary action up to and including dismissal.

## **FLEXIBILITY**

This job description is intended to provide a broad outline of the main responsibilities only. The post holder is required to be flexible in developing their role in agreement with their designated manager. In addition, they may be required by their manager to carry out any other duty commensurate with their banding and expertise.

## **EXPERIENCE REQUIREMENT**

Minimum 5-10 years of experience in a healthcare recruitment or employment business role as a manager.

## **DESIRABLE QUALIFICATION:**

- A degree, postgraduate or professional qualification
- An excellent understanding of social media is vital.